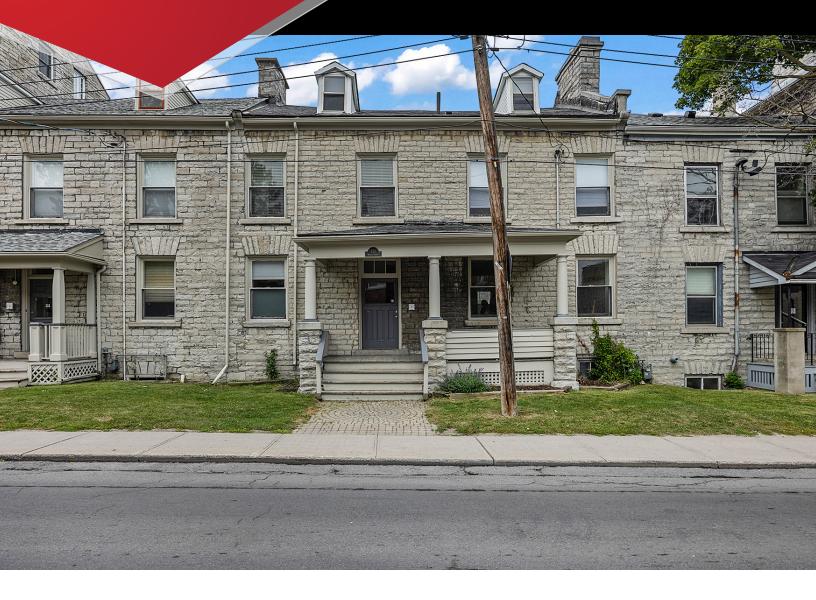


## Multi-Residential Investment Opportunity



# For Sale 231 Brock St, Kingston, ON

#### Martin L. Skolnick

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# **Key Highlights**

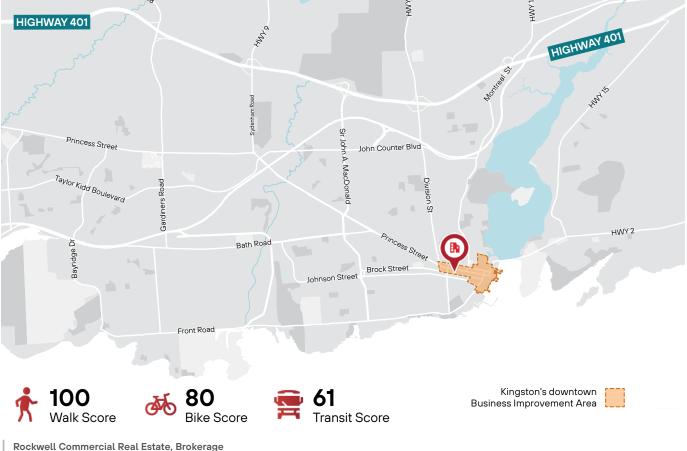
## The Offering

Don't miss this exceptional investment opportunity located at 231 Brock Street! This clean and tidy fourplex with four well-appointed one-bedroom apartments is well cared for and strategically located just a short walk from Queen's University, Hotel Dieu Hospital and KGH. The property's proximity to these institutions provides strong rental demand from a mature student population, making it a secure investment with consistent cash flow. Additionally, its proximity to Downtown Kingston's vibrant amenities enhances its appeal, attracting tenants who value both convenience and lifestyle. This property is not just a real estate investment; it's a gateway to tapping into Kingston's thriving student rental market and experiencing steady, long-term returns. At the rear of the property is parking for 8 vehicles (parked 4 x 2 in tandem) which has been consistently rented to Hotel Dieu Hospital doctors and staff. The neighbouring property known as 233 Brock Street is also available and listed for sale.

#### Asking Price: \$1,195,000.00

For more detailed information, including but not limited to environmental and building condition reports, rent roll, copies of leases, surveys, building plans, tax bills, etc. please contact the Listing Brokers to request a copy of the non-disclosure agreement.



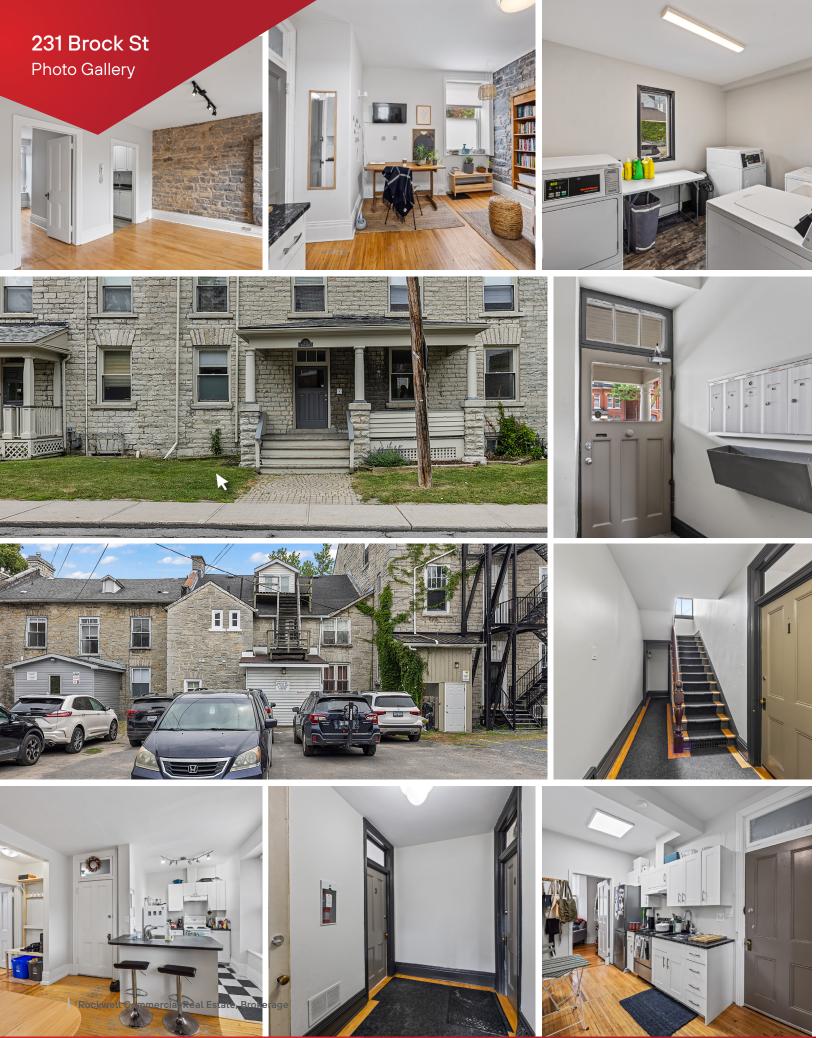


## B Site Details

Address	231 Brock Street	
Legal Description	PT LT 11 N/S BROCK ST PL SELMA SUBDIVISION KINGSTON CITY AS IN FR602330; T/W FR715853; KINGSTON ; THE COUNTY OF FRONTENAC	
Seller	Jay Abramsky Holdings Limited	
PIN	360430048	
Zoning	DT1-L448	
Official Plan	Central Business District (BD)	
Final Property Taxes	\$8,354.67 (2024 Final)	
Parking spaces	8 (4x2 parked in tandem)	
Lot Size	± 3,605.91 sf	
Environmental	Phase 1 ESA completed by Cambium Inc., dated March 28, 2024	

# Building Details

Gross Building Area (Interior)	± 2,597.12 sf (Includes unfinished attic space)	
Floors	2 1/2	
Unit Mix	4 x 1-bedroom apartments	
Total Bedrooms	4	
Utility Metering	5 accounts - tenants pay separately for hydro + water	
Heating/Cooling	Gas-fired, forced-air furnace with air conditioning. Replaced in November 2024.	
Appliances Owned	4 refrigerators, 4 stoves, 2 coin washers, 2 coin dryers	
Roof	Asphalt shingles	
Construction	Limestone + Brick	
Historic Designation	The buildings were original constructed circa 1848 and have Part IV Designation under the Ontario Heritage Act	
Building Condition	Property Condition Assesment Report completed by Cambium Inc. dated July 12, 2024	



## Floor Plans • 231 Brock St

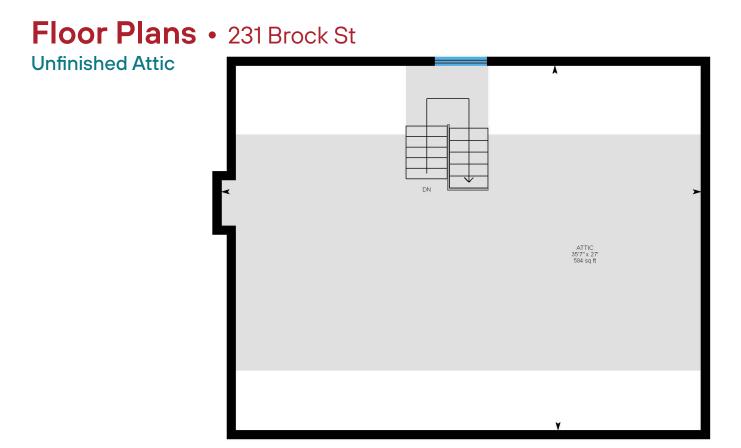
**Main Floor** 



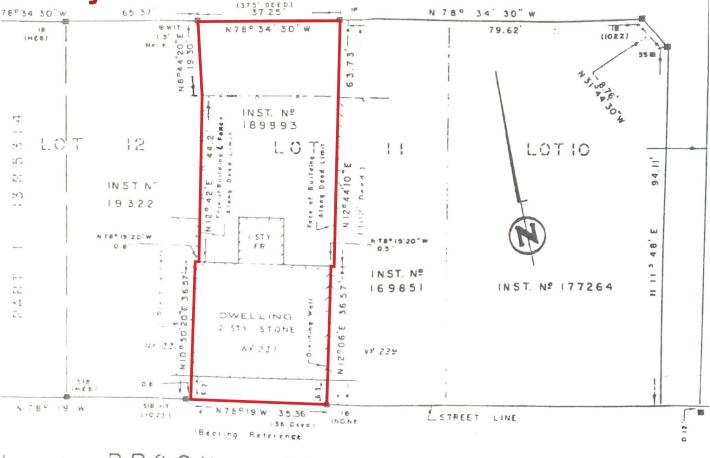
#### **Second Floor**



www.rockwellcre.com



# **Survey** • 231 Brock St



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STREET



## **Income & Expense Proforma**

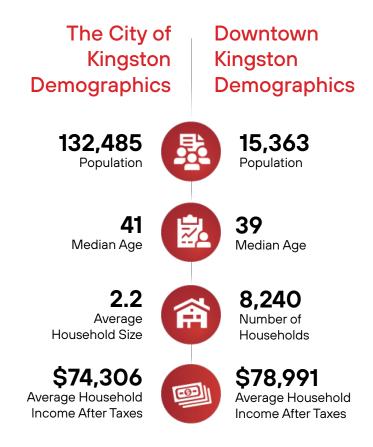
Revised December 3, 2024

Gross Income	231 Brock Street
Rental Income	\$87,294.00
Laundry Income	\$2,487.00
Parking	\$12,000.00
Gross Potential Income	\$101,781.00
Operating Expenses	
Realty Taxes (2024)	\$8,354.67
Insurance	\$2,495.00
Repairs & Maintenance (estimated)	\$6,000.00
Utilities	\$5,970.00
Snow Removal	\$830.00
Property Management (7%)	\$7,124.67
Common Area Cleaning (estimated)	\$1,000.00
Total Operating Expenses	\$31,774.34
Estimated Net Operating Income	\$70,006.66

## A Closer Look at The City of Kingston

## **Ø** Poised For Growth

Kingston, Ontario, is poised for significant growth, driven by an expanding population and rising employment opportunities. The 2021 Statistics Canada Census reports that the city's population has increased by 7.0% since 2016, reaching over 132,000 in 2021. In a recent study, The City of Kingston forecasts, in an endorsed medium growth scenario, that the population will climb by an average annual rate of 1.4%, projecting a population of 197,000 by 2051, reflecting a strong demand for housing. With the city's low vacancy rate, which stood at just 0.8% in 2023, the lowest among all Census Metropolitan Areas in the province, new residential construction is essential. Additionally, Kingston's employment sector is thriving, with key industries like healthcare, education, and technology contributing to job growth. This combination of factors positions Kingston for continued economic and demographic expansion and creates an ideal landscape for development.



#### Growth & Development

**O\_8%** Kingston Vacancy

Rate, 2023

## 66,800

Total New Population Growth Between 2021-2051 \*\*

(permanent plus those for post secondary students not captured in census)

#### 29,300

Total New Household Growth Between 2021-2051 \*\*

(permanent plus those for post secondary students not captured in census)

## 33,400

Total New Jobs Between 2021-2051 \*\*

In 2023, Kingston, Ontario, experienced a rental vacancy rate of just 0.8%, the

lowest among all Census Metropolitan Areas in the province. This alarmingly low rate reflects a significant housing shortage, as demand for rental units far outstripped supply. The tight market conditions have led to increased rent

prices, making it more challenging for residents to find affordable housing. The situation underscores the pressing need for more housing development. (City of

#### Vacancy Rates Year-Over-Year

2020	3.2%
2021	1.4%
2022	1.2%
2023	0.8%

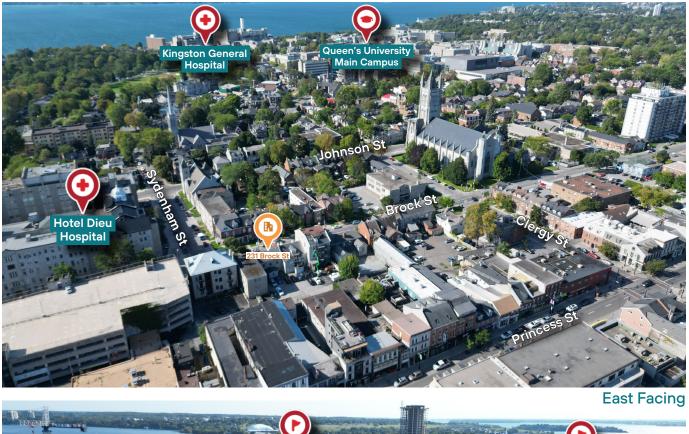
Source: City of Kingston, Population, Housing & Employment Growth Forecast Update to 2051\*\*

Kingston, Global News).



## **Neighbourhood Overview**

South Facing





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# Where history and innovation thrive

Boasting its vibrant community, urban lifestyle and rich history, downtown Kingston offers a dynamic and unique environment. Set amongst Kingston's historic downtown skyline are more than 700 national and local storefronts, restaurants, and entertainment venues, offering extensive shopping, amenities, and experiences. Perched on the bank of Lake Ontario, the downtown core provides convenient and scenic natural recreations and open spaces. Downtown Kingston benefits from a strong sense of community, with a mix of residents, students, and tourists

#### Retail

- 1. Becker's Shoes
- 2. Bulk Barn
- 3. Circle K
- 4. Cook's Fine Foods
- 5. Dollar Tree
- 6. Dollarama
- 7. Food Basics
- 8. Hatley Boutique
- 9. LCBO
- 10. Lululemon
- 11. Metro
- 12. Roots
- 13. Runner's Choice
- 14. Running Room
- 15. Shoppers Drug Mart
- 16. Staples
- 17. The Grocery Basket
- 18. Trailhead
- 19. Urban Outfitters
- 20. Wine Rack

#### Food & Beverage

- 1. Balzac's
- 2. Freshii
- 3. Jack Astor's
- 4. Lone Star
- 5. McDonald's
- 6. Milestones
- 7. Quesada
- 8. Starbucks
- 9. The Keg
- 10. The Works

#### Entertainment

- 1. "The Hub" Student Entertainment District
- 2. The Grand Theatre
- 3. The Screening Room

#### Personal Service

- 1. Cher-Mere Day Spa
- 2. Dental Care Kingston
- 3. James Brett Coiffure
- 4. Quarry Medical Pharmacy



## 231 Brock St, Kingston, On

### **Contact Information**

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